DropSecure

Encrypt. Protect. Prevent

A secure collaboration platform with
military grade encryption

www.dropsecure.com

Secure cloud sharing starts with DropSecure

DropSecure
Encrypt. Protect. Prevent
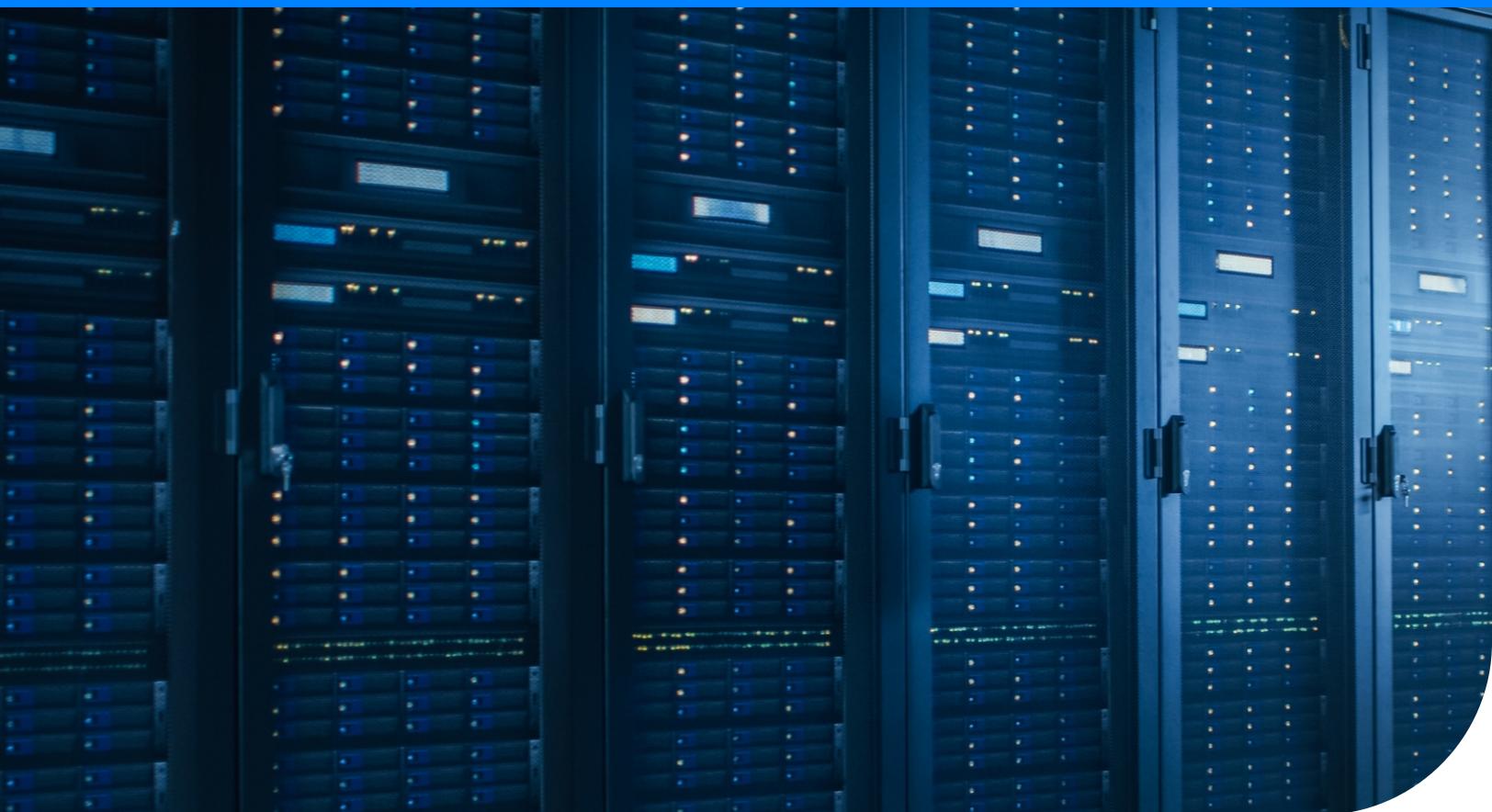
With DropSecure, the keys to unlock your data are never shared with anyone you didn't intend to share with, including us. That means you get real privacy behind our military-grade encryption and file transfer technology. Discover the most secure way to share your documents.

Index

About Us

Making the world secure bit by bit.

DropSecure is a secure, zero knowledge platform that empowers people to take full control of their data. Our end-to-end encryption protects sensitive data in the cloud. No one can access the data without you providing the key for it, not even us.

Mission: At DropSecure, we believe that privacy is a fundamental human right. It is our mission to protect everyone's right to keep their data secure and private at all times. Encrypt. Protect. Prevent

History: The idea of DropSecure was conceived in 2016. Amish Gandhi, the founder of DropSecure had to exchange his financial documents for a mortgage application. Being a highly security conscious person, he was not comfortable sharing sensitive documents through emails – he always believed that email should not be the default mode for data exchange.

Headquartered in Silicon Valley, California, DropSecure employs a global team from USA, Canada, UK and India.

While looking for a secure file transfer solution, Amish realized that none of the existing providers, at that time, had the adequate security measures to ensure the data protection, especially, for individuals and SMBs.

Amish identified this massive gap in the market and decided to create DropSecure – a zero knowledge platform that provides military grade end-to-end encryption for file transfers and data storage in the cloud.

In the backdrop of the COVID pandemic, we saw a sharp increase in the demand for secure and efficient ways for small and large businesses to exchange data. DropSecure provides end-to-end military grade encryption with an ease-of-use platform which has increased our customer base and kept our valued customers happy.

About the Founder

Amish Gandhi

Amish is a renowned cybersecurity expert and a security advisor to a number of enterprises.

Prior to DropSecure, Amish Gandhi has held leadership positions spanning a career of over 20 years in leading financial institutions such as Citibank, UBS, and Goldman Sachs, and at tech companies such as IBM, Apple, and Dell.

DropSecure encompasses his passion for security and privacy that protects your confidential data using the most advanced cryptography and security technologies available today.

When not fighting cyber-crime, this husband and father of two enjoys adventure sports, hiking up different mountains all over the world and chilling by the beach with family and friends.

About the Co-Founder

Alam Shukla

Alam is an experienced advertising, marketing and data science professional with a demonstrable history of bringing growth through data and research driven strategies. Most of his career, Alam has worked with big enterprises such as Philips, Pfizer, Merck, Samsung, Skype, Thomas Cook to name a few.

In the recent years, he has worked closely with start-up companies and helped fuel growth to establish them as enterprises.

Alam's mission is to make data science accessible to the marketing world. He has helped various organizations and digital marketing agencies achieve their marketing ROI with actionable insights by adding a layer of data-driven approach.

In his spare time, Alam likes cross country horse riding, playing Indian classical music, running long-distance trails and playing badminton at a competitive level.

Share Store and Manage files with DropSecure

If its not Private its Public

At DropSecure, we have worked relentlessly to develop our military grade encryption technology to ensure your sensitive data stays safe from the prying eyes of identity thieves and malicious bots. So when you share or send your sensitive documents online, you can be assured they are uncompromised in any way.

Share files securely

Whether you are looking to sharing files with internal or external stakeholders, DropSecure empowers you with the ultimate in secure file transfers. Files are encrypted before they leave your computer and are not decrypted until the receiver safely downloads them.

Store your files safely

Protect your digital assets from unauthorized access and data breaches. Our platform assures you of the highest level of security including zero knowledge transfer. Only you have the keys to access all your sent and received files.

Manage documents from anywhere

DropSecure offers a secure collaboration platform for your team. Designed to enhance efficiency, the DropSecure platform is packed with advanced sharing options that allow you to set up team folders and decide who can view or edit the content

Share files securely

If its not Private its Public

Safeguard your data,
protect your privacy

Whether you are looking to share files inside or outside your organization, DropSecure has built in everything you need for a secure file transfer with military grade encryption. With its **intuitive and ease-of-use** platform, users are able to share files securely. The **2-Step Verification** assures you that your data is always safe, private and with the intended recipient only.

Features

✓ Protect your files with end-to-end encryption

✓ Encrypted uploads at browser level

✓ Decrypting downloads in real time

✓ No account creation required for clients

✓ Two-factor authentication for secure downloads

✓ No plug ins needed

✓ Decide expiry date and download limit for sent files

✓ Revoke access to files at any time

✓ Option to customize with your logo

Benefits

● Send files securely in 2 easy steps

● Secure downloads at client end

Store your files safely

Safeguard your data, protect your privacy

DropSecure offers upto **2TB*** of encrypted online storage per user for all your important files. DropSecure's **Secure Folder Vault** is programmed to be private by default where every file is **automatically encrypted** with military grade encryption – keeping your stored files safe from data breaches and unauthorized access. Everything is stored in secure folders using the highest standard of data security and can be easily accessed and shared via your computer, mobile or tablet.

*Depending upon the plan you choose

Features

✓ A secure vault to store your documents online

✓ All files encrypted automatically

✓ All your sensitive documents saved in one place

✓ Access your documents any time on any device from anywhere

✓ Get notifications when anyone accesses / downloads your files

✓ Every file is encrypted multiple times, first with AES-256 keys and then split up before being stored in cloud

Benefits

- Automatic secure storage

- Control what you share

- Keep track of folder activity

Manage documents from anywhere

Data security is not complicated

you can be assured about the security of
your documents and be aware of
who has access to them

Managing folders with Role-based access controls has never been easier with DropSecure's platform. Every file uploaded to the secure folder is automatically encrypted with our in-built **end-to-end military grade encryption**—ensuring the content in your files remains absolutely private.

Features

✓ Advanced file protection with end-to-end encryption

✓ Encrypted team folders for secure collaboration

✓ Role-based access control for documents and folders (see next page for details)

✓ Advanced granular folder permissions

✓ Revoke access anytime

✓ Keep track of user activity within folders

✓ Create folders with view only access

Benefits

● Enhanced compliance

● Improved efficiency

● Complete visibility on file usage

● Decreased risk of data breaches/data leaks

DropSecure for your Organization

Role-based access control
Manage files/ Role-based access control

With DropSecure, you can grant access rights to documents or folders in a department, depending on the job roles of users. This prevents them from accessing information that doesn't pertain to them and keeps sensitive information restricted to authorized users only.

Super Admin
- Can create new departments
- Can create / manage internal or external users in all departments
- Granular access to set permissions on having access to data exchanged

Department Admin
- Can manage users in their department
- Can customize user access to documents within the department
- Don't have access to other departments
- Can't create new departments

Virtual Clean Room

If your company is going through a merger, safeguarding sensitive documents from security breaches and data leaks becomes top priority. DropSecure can help you move all your confidential data to a 'Virtual Clean Room'—a highly secure, isolated environment.

Benefits of a clean room with DropSecure

- Military grade encryption for all documents
- Decide who gets authorized access
- Granular access within folders
- Monitor activity with audit logs

Our Security goes beyond Compliance

AWS GovCloud (US) is available to government customers, organizations in highly regulated industries, and other commercial entities that meet AWS GovCloud (US) requirements.

Health Insurance Portability and Accountability Act

SOC for Service Organizations

Payment Card Industry Data Security Standard

Running on cloud infrastructure compliant with

Criminal Justice Information Services (CJIS)

Federal Information Processing Standard (FIPS) Publication

Defense Federal Acquisition Regulation Supplement (DFARS)

General Data Protection Regulation

The Federal Risk and Authorization Management Program

International Organization for Standardization

Safeguard your data, protect your privacy

At DropSecure, it is our mission to empower you with technology that protects your digital valuables in a hassle-free manner. DropSecure protects your privacy and safeguards your data using military-grade algorithms before they leave your device. With end-to-end encryption, encrypted uploads, decrypted downloads, two-factor authentication, cryptographic keys, and zero knowledge* transfers, we offer the ultimate technology to keep your data safe from the data centers.

*Zero-knowledge transfer facility is available for registered users only.
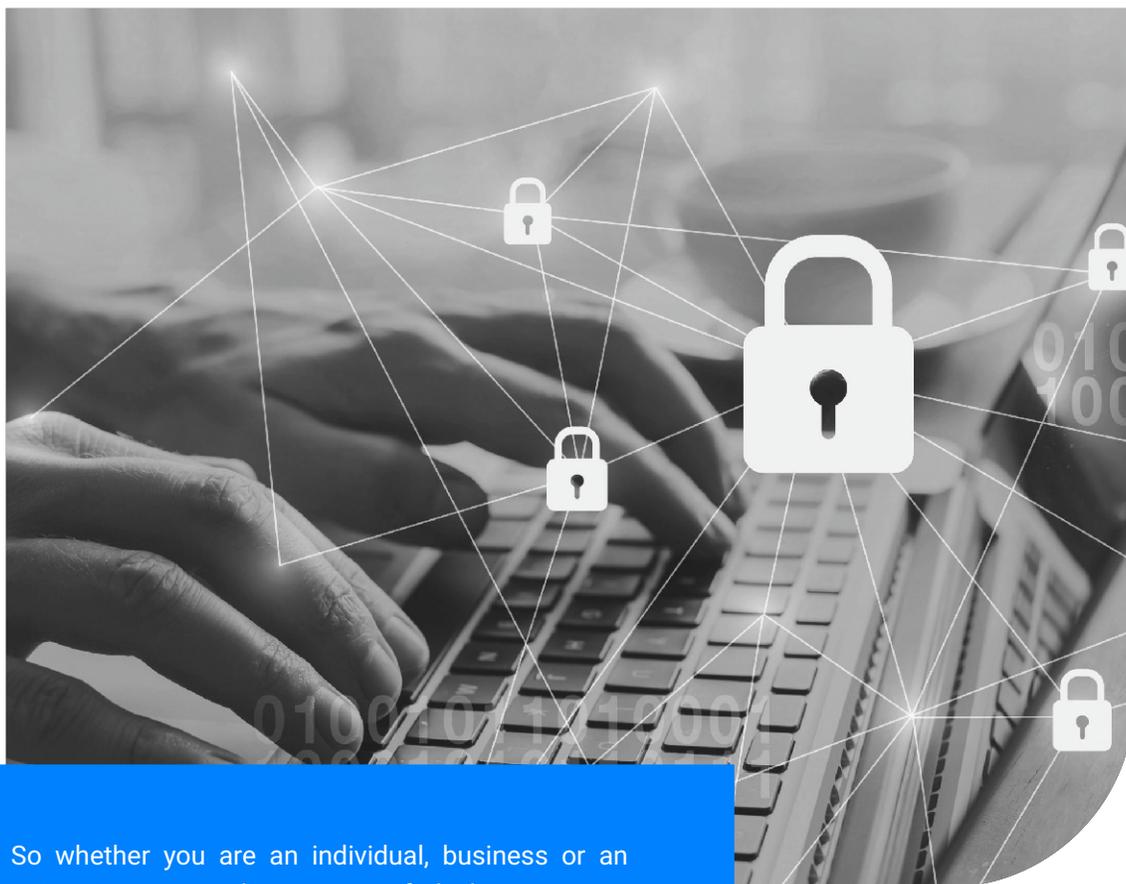
So whether you are an individual, business or an enterprise, you are always aware of who has access to your sensitive documents. Most importantly, no one owns the keys to your documents apart from you, not even us.

Industries

DropSecure is a zero knowledge platform built specifically for organizations to exchange their sensitive and confidential documents meeting the highest standards of compliance.

Real Estate

Helping brokers and clients fight malware attacks and other cybersecurity threats with intuitive and easy to use features.

Legal Firms

Keeping data and confidential information exchange private and secure with military-grade encryption.

Education

Safeguard your data between staff and/or students from breaches and cybersecurity threats by using end-end encryption.

Health

Sensitive data exchange and storage for health care workers and patients with security and compliance to HIPAA and PHI.

Government

Features such as MFA and adhering to compliance regulatory framework help exchange of data with military grade security.

Finance Services

With robust granular access control sharing and storing sensitive information is protected with privacy and customized collaboration.

Accounting

Having encrypted data during transfers and in transit, ensures controled access to critical information.

IT and Cyber Security

Fighting cyber crime with extensive audit and log trails and military grade end-to-end encryption.

Why use DropSecure ?

DropSecure offers military grade encryption with an intuitive and ease-of-use platform prioritizing clients' needs at all times.

Best-in-class Security

- All data in DropSecure is stored with end-to-end encryption and the keys are never stored on the servers. This means even we cannot access your data making it the most secure solution available.

- Fine-grained RBAC (Role-based access control) gives you full control over your data

- Extensive audit and log trails.

Custom branding

With our custom branding your clients will feel more at ease as they are already familiar with your logo and theme and gives them a higher level of assurance when sharing documents with you. You can also embed DropSecure FileSend within your own website to make it even easier for your clients to send files to you.

Our research shows that the use of a secured platform for sensitive document transfer is preferred by many firms and their clients. It provides peace of mind and confidence that their information is always private and protected.

Unlimited external clients

With unlimited external clients never worry about running out of allocated quota. Your clients are protected with 2-Step Verification so you don't have to spend time creating their accounts. Be more productive by focusing on what's necessary without the need to administer client accounts.

Secure and compliant data centers

Our systems run on highly secure data centers that are compliant with a variety of audit and regulatory requirements to provide you the most comprehensive solution. Our data centers are compliant with **AICPA SOC, FINRA, PCI, HIPAA, ISO 27001, CJIS, FIPS, GDPR** compliances, to name a few

Education

The increasing threat of data breaches in the Education Sector

82%

SCHOOLS

state data loss is the biggest concern with cyber crime

$4.77

MILLION

average total cost of a data breach
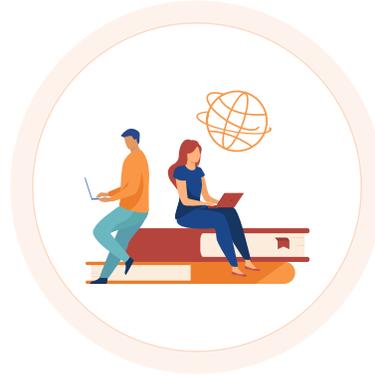
280

DAYS

average time to identify and contain a data breach

$142

PER RECORD

average cost per record of a data breach

Source:	https://www.ibm.com/security/data-breach
	https://www.sysgroup.com/resources/blog/10-statistics-about-cyber-crime-in-education

Our valued customers

MIT Massachusetts Institute of Technology

Blue Ridge Community College

COLLEGIATE SCHOOL

ZANE STATE COLLEGE ZSC

Shoshoni Schools

curriculum advantage

CURRY COLLEGE

WESTERN CONNECTICUT STATE UNIVERSITY

Keep sensitive documents safe

DropSecure offers a highly secure and intuitive platform to store and share sensitive data. Whether requesting or sending financial documents, passport/visa copies, loan information or academic transcripts from students, it can be done easily by using our secure platform. With our end-to-end encryption, your data will be always be protected and private only to you and your authorized users.

Many prominent institutions like MIT and WCSU to name a few are using DropSecure in their HR department as well as receiving financial aid documents from their students.

Share files with your students and staff securely and safely
with military grade end-to-end encryption

Secure file share platform for
Educational Institutions

- Keep sensitive documents safe

- Custom Branding

- Unlimited external clients

- Secure and Compliant Data Centers

Compliance

Learn why MIT trusts DropSecure for their sensitive document transfers

**Massachusetts Institute of Technology**

Post Covid, MIT Human Resources was looking for a safe way to process documentation for their new employees and student workers on campus given the various restrictions that were in place. As more and more people were unable to have their documentation verified in person, they were looking for a secure way to receive this documentation. As email attachments were unsafe, MIT-HR was looking for a more robust solution.

Given DropSecure's advantage of being a military grade end-to-end encrypted file sharing platform, MIT-HR realised that they could share these documents not only safely but also with full compliance.

Compelling features not only for MIT-HR, but any educational institution wanting to exchange documents with internal and external stakeholders:

- Send and receive files securely from students or partners without needing them to register with DropSecure

- Embed DropSecure FileSend within your Institution's website to make it even easier for your clients to send files to you

- For continuous collaboration across teams within and outside the institution, share secure folders with fine grained access control permissions.

- Even though all data is end-to-end encrypted with your keys, you have the option to auto delete files so they don't stay on the cloud longer than needed.
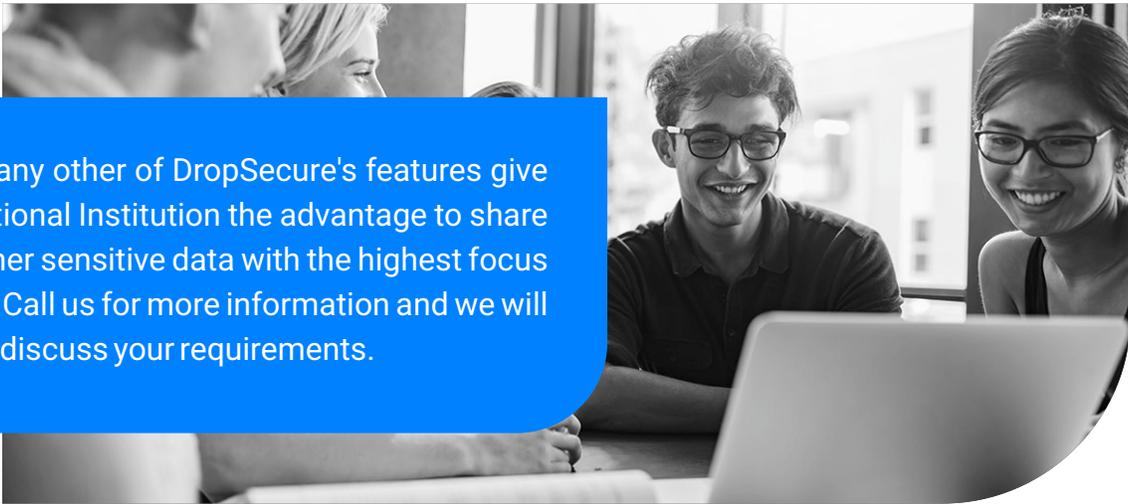
This and many other of DropSecure's features give your Educational Institution the advantage to share files and other sensitive data with the highest focus on security. Call us for more information and we will be happy to discuss your requirements.

Real Estate

Data breaches can compromise the way you do your business

52.2%

HOME BUYERS

are completely unaware of wire fraud in real estate.

OVER

$3

BILLION

losses have been due to business email compromise (BEC) attacks in the real estate sector

885

MILLION

customer records were breached in the single largest attack of a real estate and title insurance agency in 2019

$150

MILLION

personal assets were stolen in BEC/EAC real estate scams in 2018

Source: https://www.perimeter81.com/blog/network/the-real-estate-industry-as-an-unexpected-target-for-hackers

https://www.forbes.com/sites/angelicakrystledonati/2019/06/12/the-multibillion-dollar-problem-of-weak-cybersecurity-in-real-estate/?sh=22045c90509b

https://www.notarize.com/blog/50-statistics-that-show-the-threat-of-real-estate-fraud-in-2019

Our trusted customers

Highly secure client platform for Real Estate Firms and Property Managers
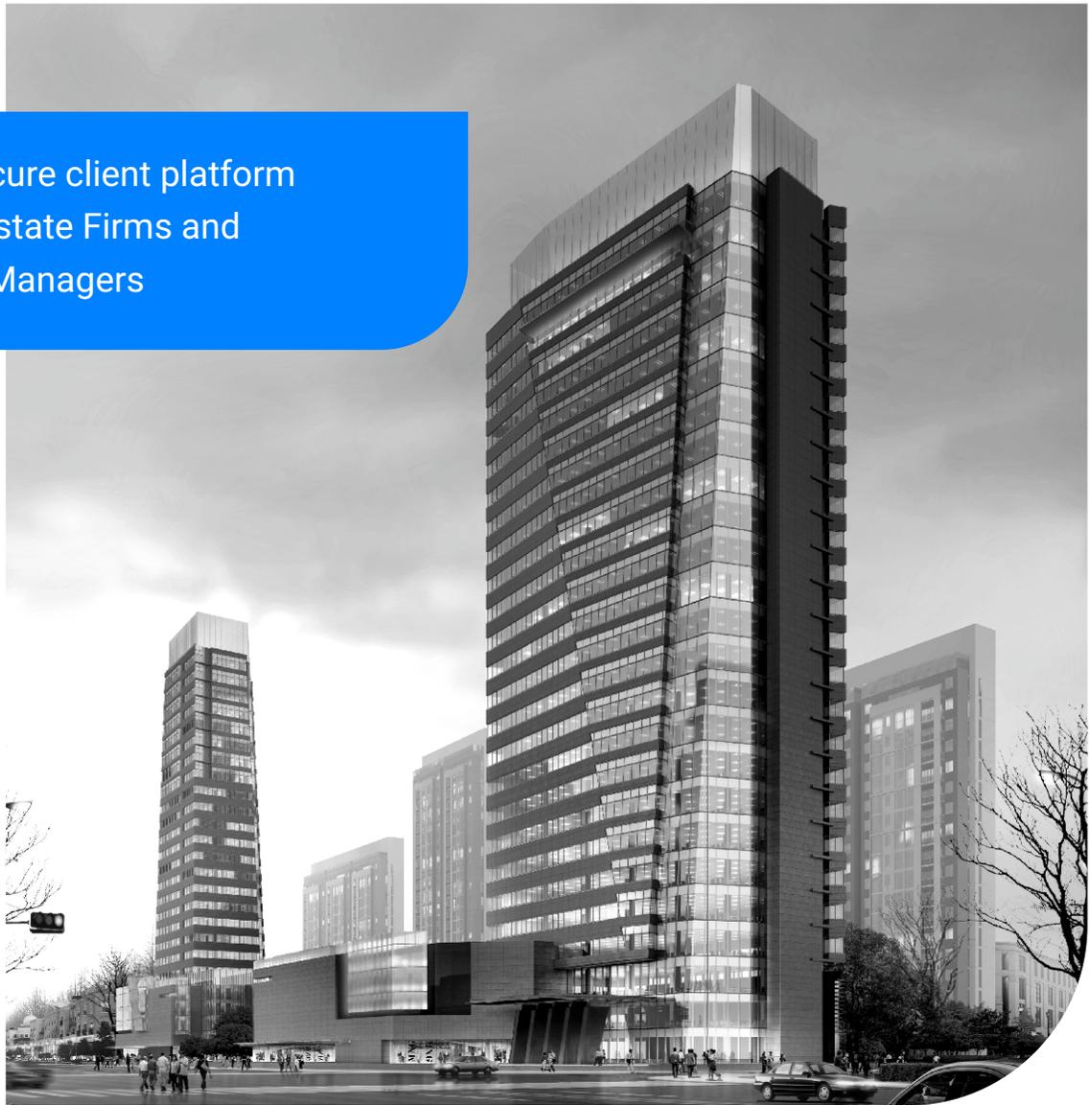
Data security at your fingertips

In the real estate business, you are always on the go. Access your files from any device without needing special plugins or apps. Request data such as pay stubs, tax returns, bank statements and other PII information securely from all your clients quickly and easily without needing to register. Just share your personal secure file share link. Same security applies when you are sending documents to your clients so you know that their pre-approvals or other property related disclosures and information are always safe and private.

Compliance

Government

Data breaches in Government can be costlier than you think.

1.2
BILLION RECORDS

number of US Government records breached in 2018

$18.78
BILLION

the US Government's allocation for cybersecurity spending in 2021

324
DAYS

average time to identify and contain a breach in the public sector

56%

of Public Sector organizations that have not deployed automation

Source: https://www.varonis.com/blog/data-breach-statistics/
https://www.ibm.com/security/data-breach

Our valued customers

County of Santa Clara
Probation Department

CLAY COUNTY, MISSOURI
BOARD OF ELECTION COMMISSIONERS

NYC Department of Education

LAMINATED SHIM
Laminated Materials | Precision Parts | Machining | Tight Tolerances

EHS Technologies
Small Enterprise, Global Reach

BANDY
BANDY MANUFACTURING

SMC
STEELVILLE MANUFACTURING CO.

Kings Point Enterprises, Inc

SWEVEN Global Resources

Encrypted file share solution for the Government & Public Sector

Trusted by State and Local governments

We realize that government entities need the ability to work quickly with a variety of third party agencies, vendors, and contractors. DropSecure provides a simple yet extremely secure way of sharing data with clients inside and outside the organization. There is no need to set up complicated SFTP servers or share drives. Instead get full accountability, auditing and control with DropSecure. Getting started with DropSecure only takes a few minutes.

Compliance

Accounting

Data breaches could mean risky business for accounting firms

71%
BREACHES
are financially motivated

$210
AVERAGE COST
per record for the
Financial Sector.

$5.86
MILLION
the average cost a company will
pay to recover from a data breach
incident in the financial sector.

233
DAYS
average time to identify and contain
a breach in the financial industry
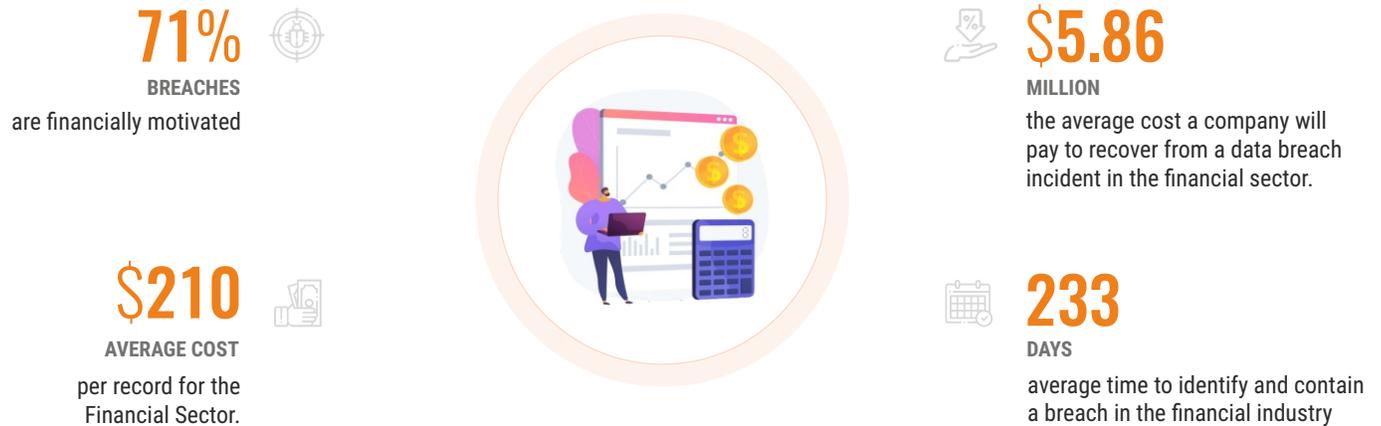
Source: Cost of Data Breach Report 2019
            https://www.varonis.com/blog/data-breach-statistics/
            https://www.ibm.com/security/data-breach

Our valued customers

GoodCredit for life

STARK TAX SERVICES

Elk Ridge

ACCUPAY SYSTEMS
PAYROLL · HR · INSURANCE

ZonKeepers
AMAZON SPECIALISTS

SAM | IT
SOLUTIONS

Highly secure client platform for Accountants and Tax Professionals
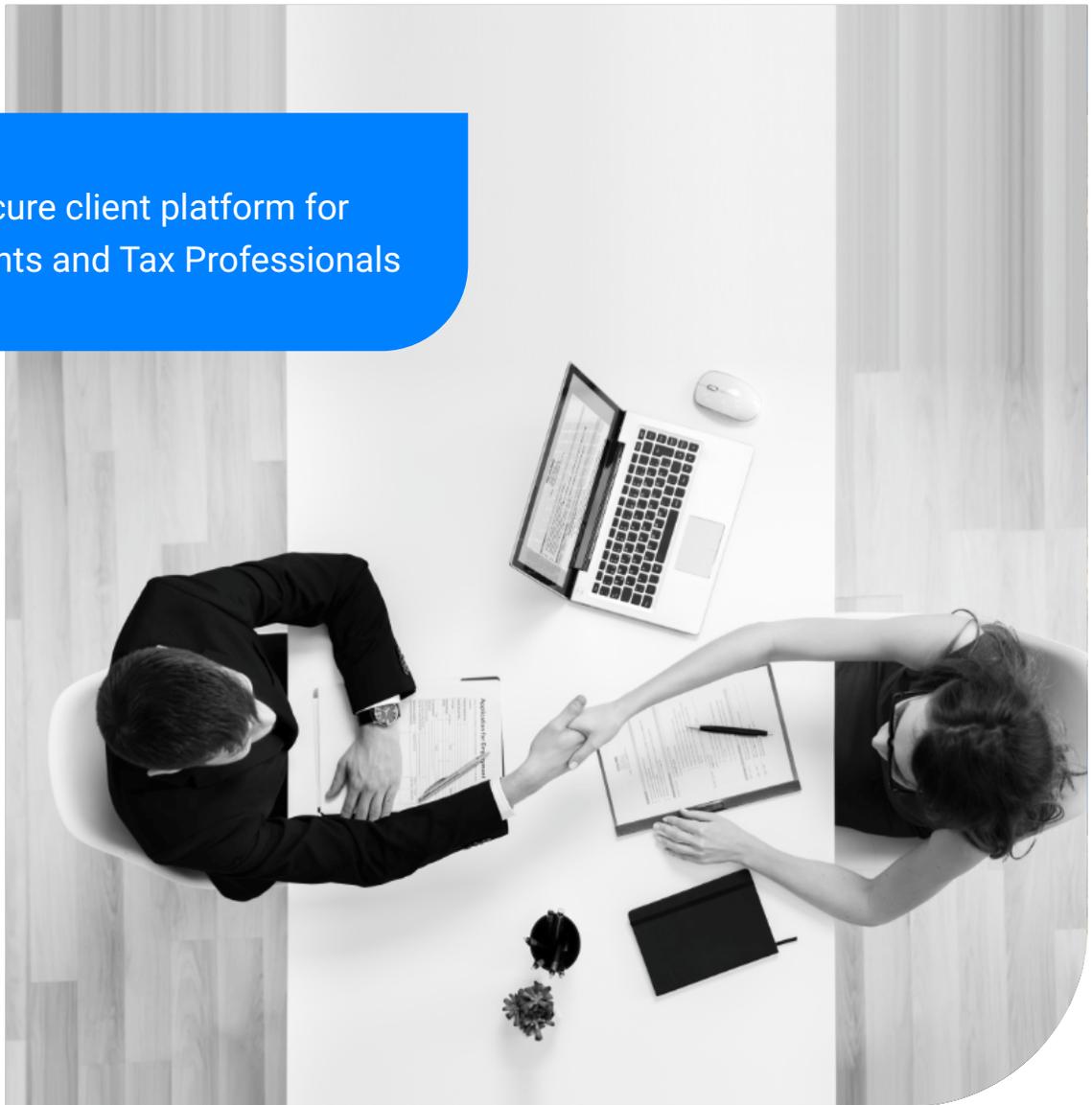
Use DropSecure to prevent data breaches with E2EE

DropSecure offers a highly secure and intuitive platform to store and share your clients data. Whether you are requesting W-2's, paystubs, bank statements or simply SSN or Drivers License from your clients, you can do so securely using our platform, knowing that all the data will always be private to you and your clients with our end-to-end encryption. Same security applies when you are sending documents to your clients so you know that their tax returns, loan approvals, etc are always safe and protected with us.

Compliance

Legal Firms

The rising number of data breaches are a very real threat to Legal Firms

26%
of Law Firms have experienced a form of data breach as per a 2019 report

ONLY
44%
of the respondent Law Firms use file encryption

36%
of the respondent Law Firms have had their systems infected with viruses, spyware or malware

40%
of the costs incurred by Law Firms are for consulting fees post a virus, spyware or malware attack

Source: https://www.clio.com/blog/data-security-law-firms/
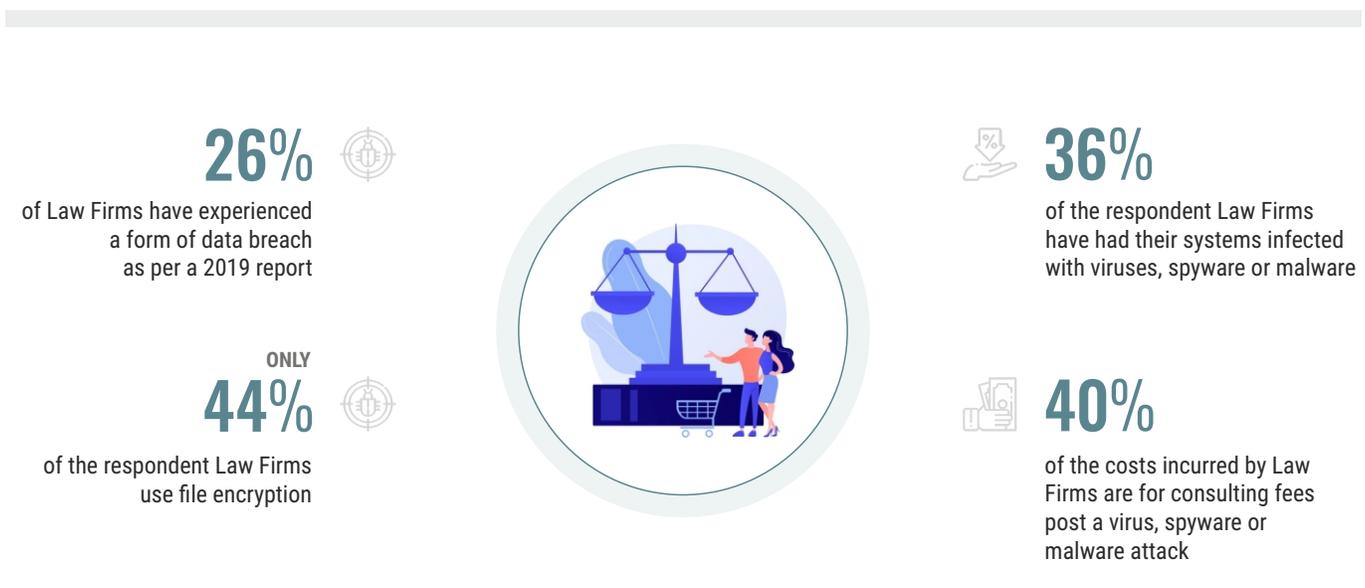
https://www.americanbar.org/groups/law_practice/publications/techreport/abatechreport2019/cybersecurity2019/

Our valued customers

THE FERGUSON LAW GROUP
Accident & Injury Attorneys Georgia

KUTZER LAW FIRM, LLC

The Law Offices of Bonnie Spiro Schinagle

THE MOLINA LAW GROUP PLLC

ALVY LAW, PLLC

ALL LEGAL STAFF, INC.

Highly secure client platform for Legal Firms and Lawyers
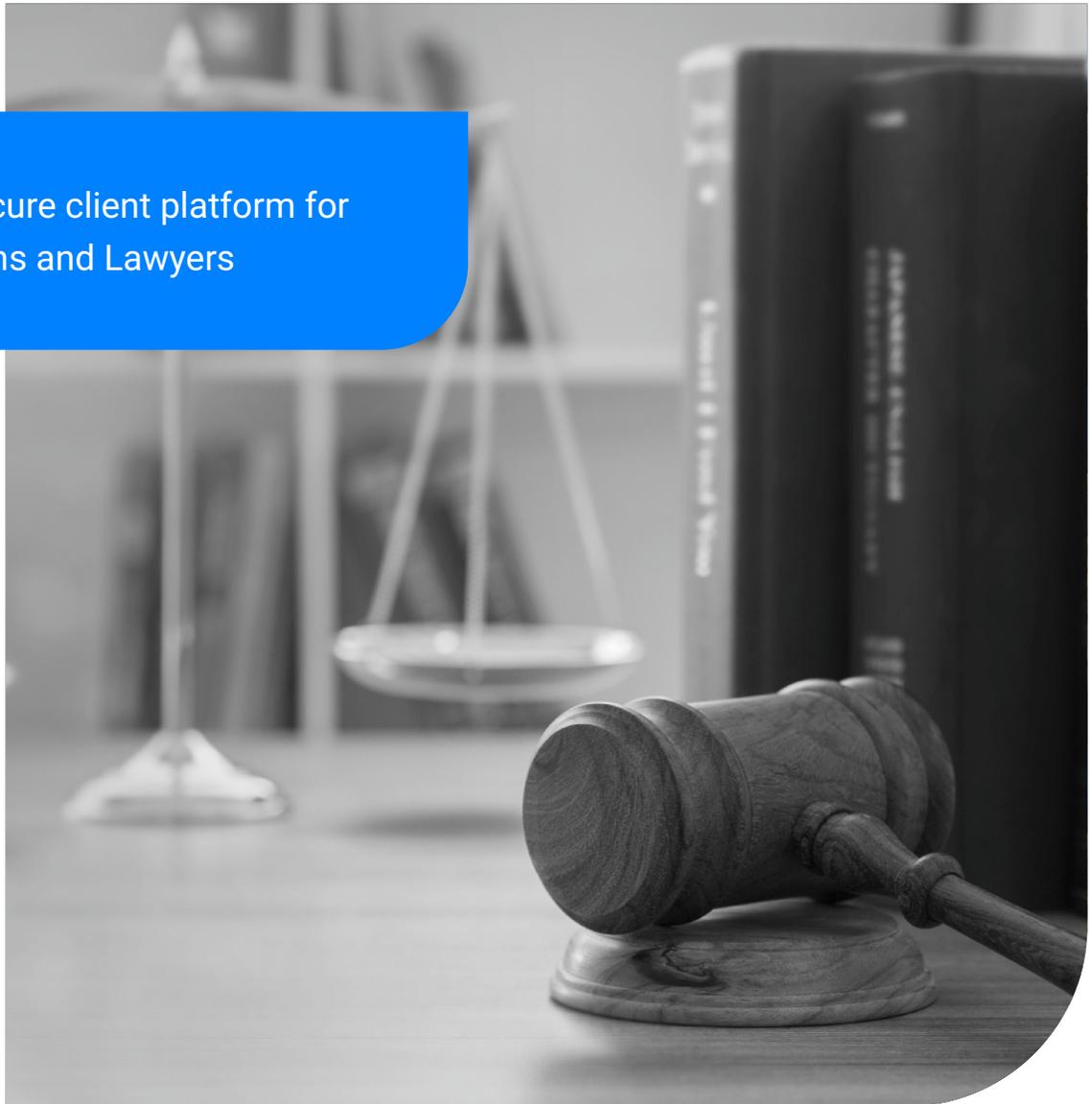
Data privacy while adhering to the highest standard in security

As legal firms look for the safest and the quickest means for collaboration between clients and attorneys, DropSecure gives you the latest in technology, an easy user interface with the highest focus on data security.

Using DropSecure you can send and request data such as affidavits, agreements, tax records, contracts, living will, deeds to and from all your clients quickly and easily without needing them to register.

You and your clients get peace of mind knowing that your data is only accessible to you, not even us.

Compliance

Healthcare

Data Breaches in Healthcare can be costlier than you think

329
DAYS

organizations in the healthcare sector took the most time in the data breach lifecycle

$6.45
MILLION

healthcare has the highest cost associated with a data breach

65%
HIGHER COST

higher than the industries global average total cost of a data breach in healthcare

80%
INCREASE

in the number of people affected by healthcare data breaches from 2017 to 2019

Source: https://www.varonis.com/blog/data-breach-statistics/
https://www.ibm.com/security/data-breach

Our valued customers

AltaVitaRx

BEST KASE
MANAGED CARE

CALHOUN CHIROPRACTIC
wellness center

Provista
DIAGNOSTICS

Mercy Flight Central
CRITICAL CARE IN THE AIR

Ozark Supported Living LLC
friendly professional service

Patricia Sabol
therapist

Highly Secure Client Platform for the Healthcare sector
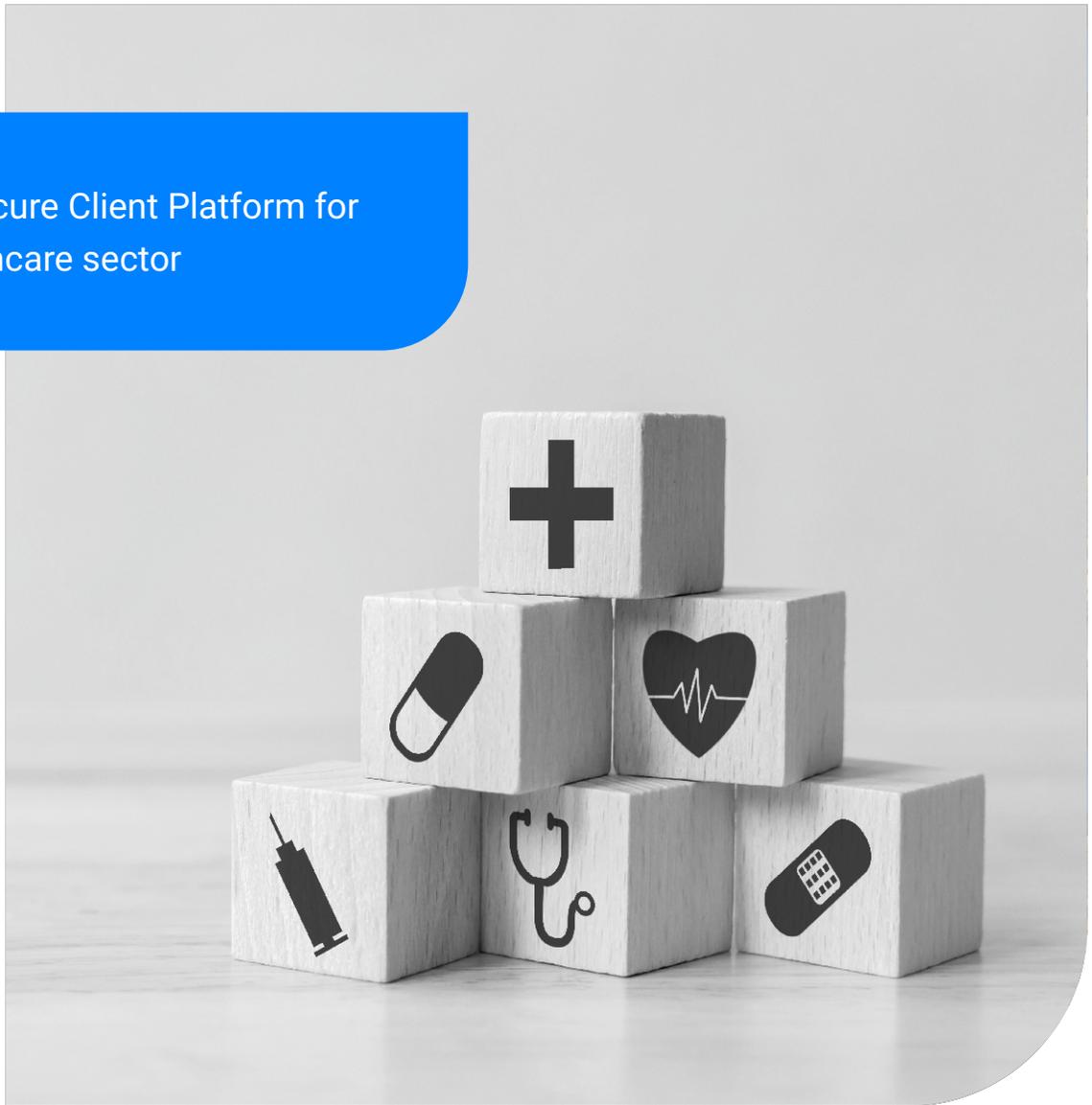
Prevent data breaches with ultimate security during data transfers

At DropSecure we ensure end-to-end encryption for sensitive medical data that needs to be shared internally and externally between healthcare professionals, patients and insurance companies. DropSecure's highly secure data transfer platform is HIPAA and PHI compliant, meeting all the compliance and regulatory frameworks required for patient confidentiality.

DropSecure's military grade encrypted data transfers and other compelling features are not limited to patient confidentiality alone. DropSecure provides an extremely secure file share platform required for research across various medical specialties and their branches.

Compliance

Financial Services

Time is of the essence when safeguarding your data against breaches for the Financial Services Sector

136%
INCREASE

in global exposed losses due to Business Email Compromise (BEC) and Email Account Compromise (EAC) scams – between December 2016 and May 2018.

$5.72
MILLION

average total cost of a data breach in the financial sector

$18.9
MILLION

average financial loss comprising of response cost, lost business and regulatory fines.

$5
BILLION

wire fraud is responsible losses to consumers since 2013.

Source: https://www.ibm.com/security/data-breach

IBM X-Force Threat Intelligence Index | IBM

https://www.notarize.com/blog/50-statistics-that-show-the-threat-of-real-estate-fraud-in-2019

Our valued customers

CARDINAL
FINANCIAL COMPANY LIMITED PARTNERSHIP, NMLS 66247

CHAMPION CREDIT UNION

INTREPID

LachAfinancial

Sub-Four CAPITAL

Highly Secure Client Platform for the Financial Services sector
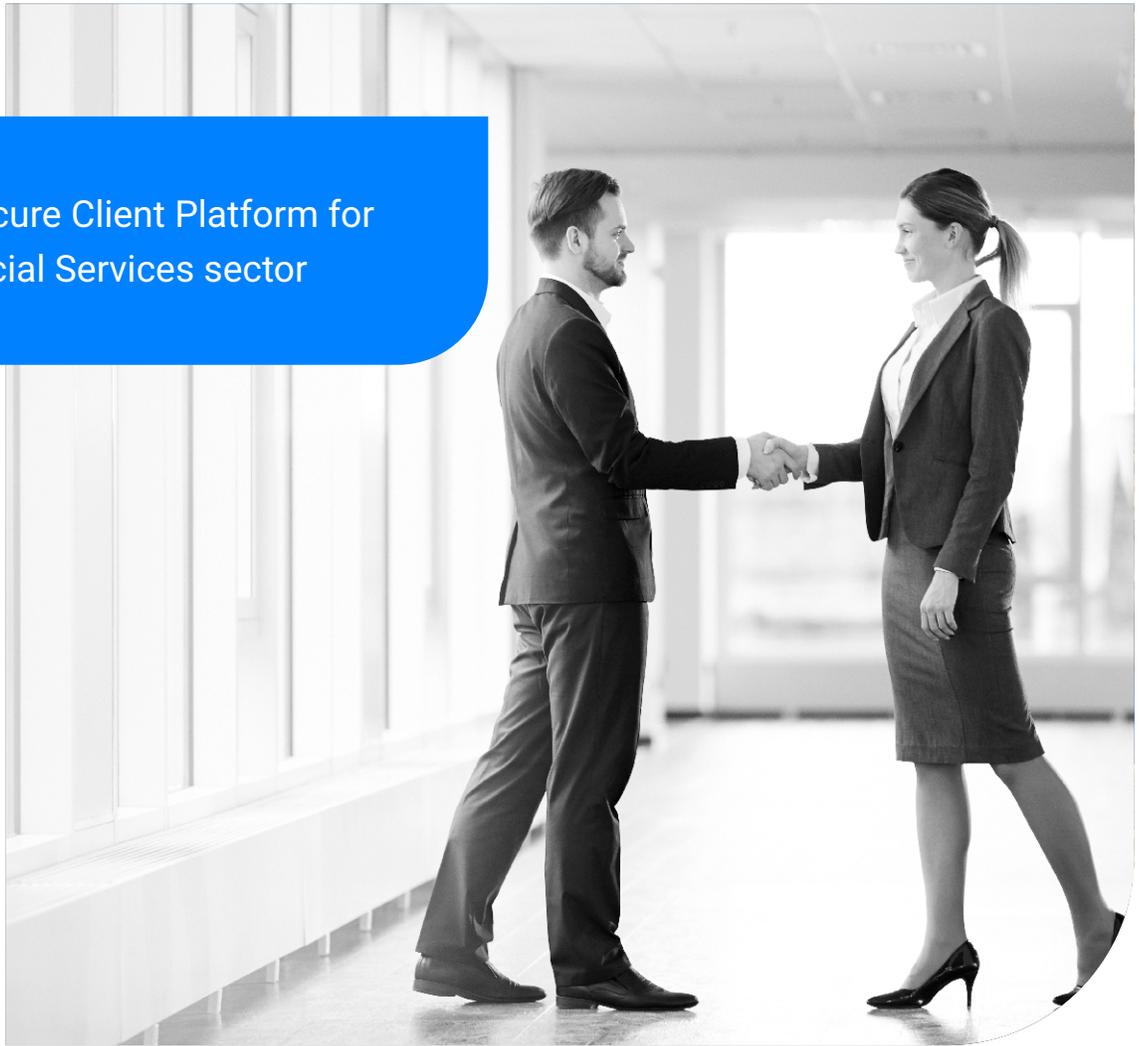
E2EE for secure transfer of sensitive financial data

At DropSecure we ensure complete encryption for sensitive financial data that needs to be shared internally and externally between customers, investment specialists, loan officers or mortgage consultants. Our secure data transfer platform provides FINRA compliance support, meeting all the security and regulatory frameworks required.

DropSecure gives you the latest in technology with granular access controls, encrypted data at rest and in transit with an easy user interface to save and share critical information.

Using DropSecure you can send and receive data such as legal agreements, tax records, financial spreadsheets, etc., to and from your clients/ associates quickly and easily without needing them to register.

You and your clients get peace of mind knowing that your data is only accessible to you, not even to us.

Compliance

IT and Cyber Security Firms

Preventing data breaches as an IT and Cyber Security Firm key to fighting cyber crime.

UP TO
$2.2
MILLION
amount earned by cyber criminals through form jacking attacks by stealing only 10 credit cards per website

$3.9
MILLION
the global average cost of a data breach

25,575
RECORDS
the average size of a data breach

$3,533
AVERAGE COST
per employee of a data breach in organizations with 500 to 1000 employees.

Source: https://www.varonis.com/blog/data-breach-statistics/
https://www.ibm.com/security/data-breach

Our valued customers

COMPUQUIP CYBERSECURITY

Cobalt

DT professional services

Highly Secure Client Platform for
IT and Cyber Security Firms
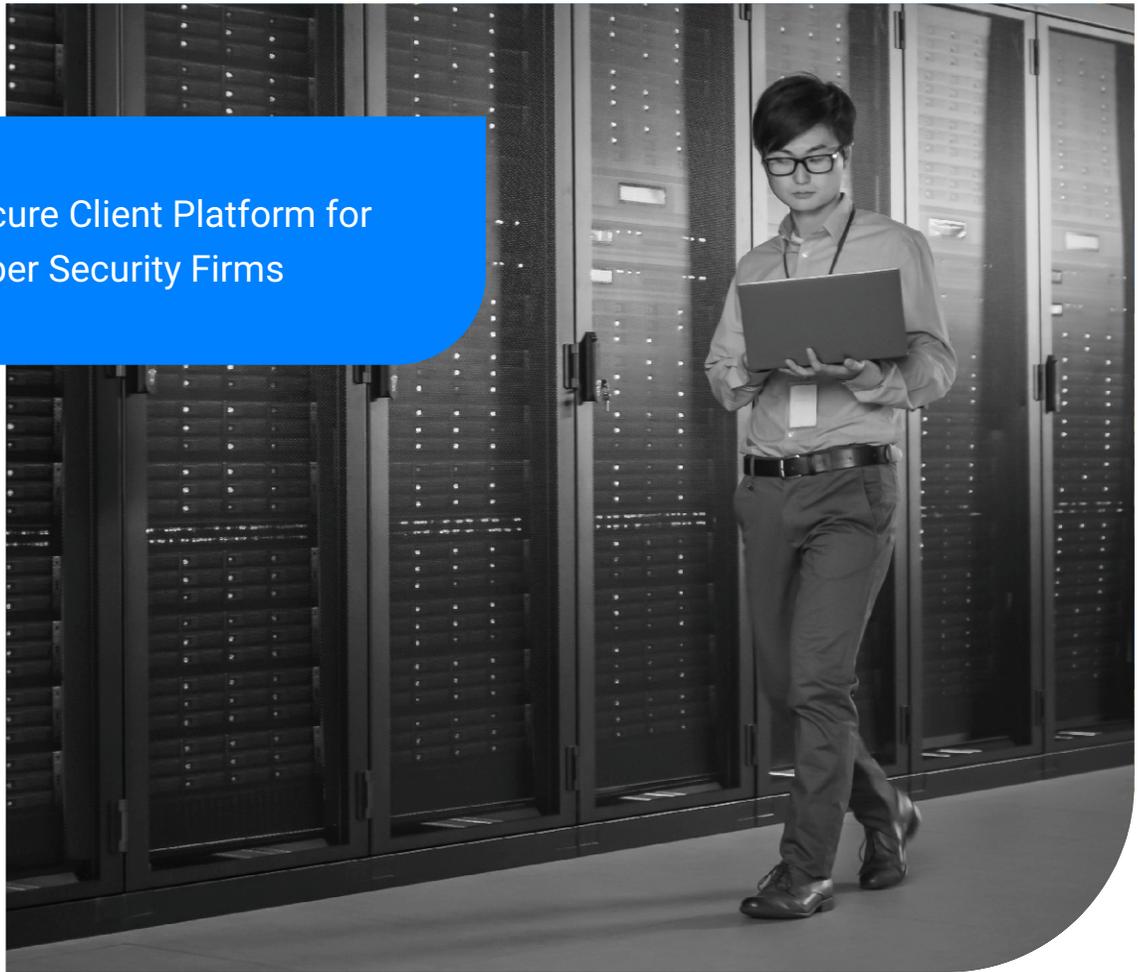
Granular access control with full data encryption

DropSecure gives you the latest in security with granular access controls, encrypted data at rest and in transit with an easy user interface to save and share critical information. At DropSecure, we ensure complete encryption for all sensitive data that needs to be shared internally and externally between customers, cybersecurity consultants, product specialists and penetration testers, to name a few.

Our secure data transfer platform meets a range of compliance requirements and regulatory framework for a host of industries. While you look for the most effective solutions to negate cyber security threats for your clients, we will partner with you to provide your clients with the strongest line of defence when it comes to file sharing.

Collaborate with DropSecure to find solutions for your clients' requirements of cloud and network security. Using DropSecure you can send and receive data to and from your clients/associates quickly and easily without needing them to register.

You and your clients get peace of mind knowing that your data is only accessible to you, not even to us.

Compliance

Contact Us

We are here to
answer your questions

Headquarters

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San Jose, CA 95120, United States

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support@dropsecure.com

Phone

+1 (408) 620-6972